



4700 Harold Abitz Dr. / Muskogee, OK 74403  
800-743-7431 Phone / 888-686-6212 Fax  
[www.advantagecontrols.com](http://www.advantagecontrols.com)

Dear R&D Specialties customer,

Today, I am pleased to share some exciting news: Advantage Controls completed its acquisition of R&D Specialties' water treatment division on June 1, 2020. This combination creates an organization focused on innovative product development backed by unrivaled customer service.

Advantage Controls has been a leading manufacturer of industrial water treatment equipment for 25 years and has long been recognized for their user-friendly control systems and online remote monitoring tools. With 11 technical sales reps and an award-winning customer service team, Advantage Controls stands ready to deliver the same high level of service you've come to expect from Brad Howell and the team at R&D Specialties.

To ensure a smooth and successful transition, the R&D Specialties staff will be working alongside the Advantage Controls team for several months to come. All open purchase orders, including open blanket orders, will be filled with no changes to pricing or terms. **Effective immediately, all order entry and accounting functions will be served by Advantage Controls. Please update your department contacts and send purchase orders and invoice payments as follows:**

Call any department toll-free: 800-743-7431	
<b>Order Entry:</b> Jesse Dubroc <a href="mailto:jesse.dubroc@advantagecontrols.com">jesse.dubroc@advantagecontrols.com</a> Fax: 888-686-6212	<b>Accounts Receivable:</b> Jennifer Hall <a href="mailto:jennifer.hall@advantagecontrols.com">jennifer.hall@advantagecontrols.com</a> Fax: 888-686-6212
<b>Customer Service &amp; Technical Support:</b> Jason Asbill <a href="mailto:jason.asbill@advantagecontrols.com">jason.asbill@advantagecontrols.com</a>	<b>Company President:</b> Jeff O'Neal <a href="mailto:jeff@advantagecontrols.com">jeff@advantagecontrols.com</a>
<b>Payment Information:</b> Payment mailing address: Dept. 2153, Tulsa, OK 74182 (payable to Advantage Controls) Credit cards accepted: Visa, MasterCard, American Express Bank wire transfers also accepted. Please see attachment for wiring instructions.	
<b>Useful Links:</b> Outside sales rep contact page: <a href="https://www.advantagecontrols.com/local_reps.php">https://www.advantagecontrols.com/local_reps.php</a> RO controller product page (under development): <a href="https://www.advantagecontrols.com/ro">https://www.advantagecontrols.com/ro</a>	



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In the coming weeks, you will have the option to conveniently manage your account online using the ACI Portal – place orders, pay invoices, track shipments, and more. Register now, and we'll notify you when your online account has been setup: <https://aciaccountmanager.com/>

If you have any questions about this exciting news and what it will mean for you, I invite you to contact me directly. It will be my pleasure to make your acquaintance and introduce you to our team!

Best regards,

A handwritten signature in black ink that reads "Jeff O'Neal".

Jeff O'Neal  
President, Advantage Controls  
[www.advantagecontrols.com](http://www.advantagecontrols.com)

